Magento Live

Magento Marketplace



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Accelerating Magento, one extension at a time...





Marketplace Mission

Make the discovery, purchase & use of high-quality Magento extensions a delightful experience for Magento customers.



Extension Quality Program (EQP) Vision



Extreme Quality Focus - Coming Soon... To an Extension Near You!



Marketplace Extension Quality Program

	Level 2			
Business Review	Technical Review	Marketing Review	Extension Verification Process	
Business value	Package validation	Marketing description	Documentation	
Unique functionality	Plagiarism	Extension guidelines	Functional testing	
Comparing with	Coding standards	Magento brand, logo usage	Coding standards	
existing inventory	 Security/malware I I 	Company information	Enhanced security services	
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Magento Investing in Marketplace





Marketplace Updates

- Inventory up +50% since launch
- Updated coding standards quality check
- Improved search experience
- Launched "Success Stories" and Marketing/Demand Generation
- Solicited feedback from community via Developer Council and surveys
- Developer Notifications

Coming Soon

- Magento 1.x extensions on Marketplace
- Enhanced code security and vulnerability scans
- Top Quality badge/Partner Program updates
- New category structure

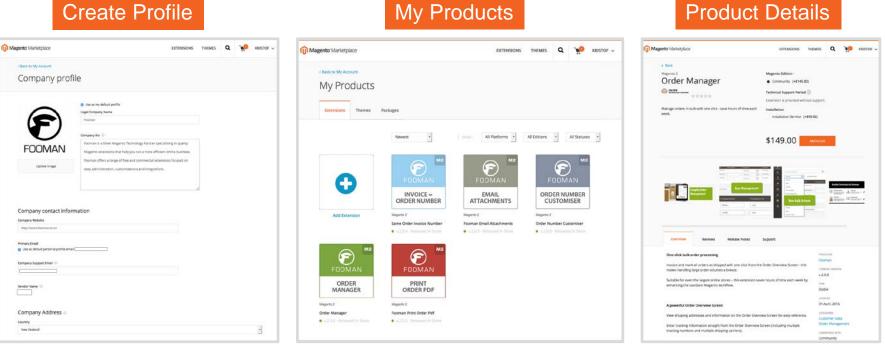


Magento Marketplace Extension Submission

- Review our Submission Guidelines
 - <u>Technical Review Overview</u>
 - <u>Marketing Review Overview</u>
- Extensions for Magento 2.x platform
 - <u>Review the Magento 2.x standards</u>
 - Package Validation Self-Check
 - Verify you extension version with Magento 2.1-RC release
- Extensions for Magento 1.x platform
 - Use System > Magento Connect > Package Extensions
 - See the ECG code sniffs to verify the quality of the extensions



Marketplace Developer Submission Flow

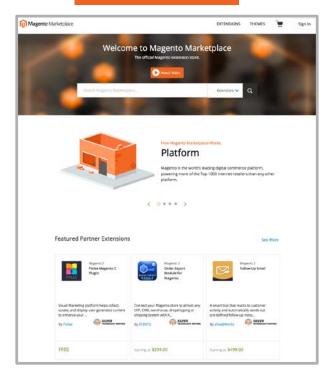


My Products



Marketplace Merchant Purchase Flow

Search & Browse



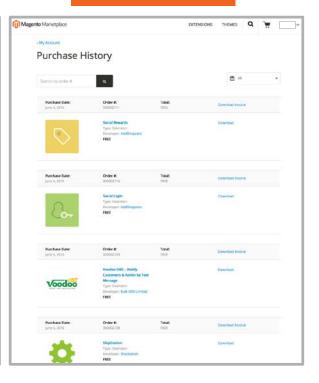
MagentoLive

UK | 2016

Product Details

¢ flatk					
Magento 2	Magento Edition +				
FaceBook All in One	 Community (+\$145.00) 				
Tucebook / In In One					
Careford Control of Co	Technical Support Period				
	Extension is provided without supp	ort.			
The main features of this extension are: login with Facebook	installation				
account, Like button for all products, Facebook Share, Comments how and other features.	Installation Service (+\$60.00)				
	¢140.00				
	\$149.00	Cert			
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to a Friend widgets, Facebook Connect button and Comments I		CURRENT VERSIO			
plugin work, you need to create a Facebook App (please check) to do RJ.		*1.0.0			
1000 (1					
Add these features to every product on your site to help your of	ustomers share liked	Stable			
products with friends or collect opinions regarding their choice tool for the promotion of your business.	such sharing can be a great				
www.ex.ex.promotion.or.your.outimeta.		urbertta			
Word of mouth promotion has its continuation in social media.	Promotional campaign	25 March, 201	6		
doesn't always require a big investment: site visits and purchas		CALIFORNIA .			
networks. Satisfied customers are willing to share the products		Social Media			
		Communicati	Contra I		
Integrate your store with the biggest and most popular social n	etwork in the world. Add a				

Purchase



Installation Process

Sync with Marketplace

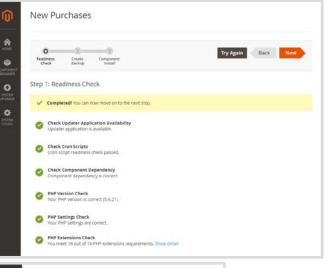
Magento Marketplace	EXTENSIONS	THEMES	۹)	TANYA 🗸	Component Manage	er	
«Back to My Account My Access Keys					Magento Marketpla	To upgrade or install purchases, enter your access	×
These keys can be used for authorized downloads of the Magento 2 platform, extensions, and themes. Please see the instruction document for downloading and installing Magenco 2 platform.					Sign in to sync your Magent-	keys Need to find your keys?	
NAME ACCESS KEYS				ACTIONS	114 records found	 Go to your Magento Marketplace account page. On the "Access keys" page, copy your public and private keys. Enter keys below: 	
magen Public Key: 32f0dd6b59f47c12b4e479558a0f7f9d Private Key:				Disable Delete	magento/framework	Public Access Key a7c98e3f7b10e3978bb615626e60947c	
b3ba85a9ce165d5f6c829ebdf6c494b6					magento/language-en_uz	Private Access Key	
Name *					magento/language-es_es magento/language-fr_fr	Sign in	
Generate New					magento/language-nl_nl		

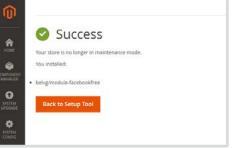


Installation Process

Installation flow

Û	D Extensions Grid						
А Номе	Insta	II 28 records found		20 💌	per page <	1	of 2 >
COMPONENT	•	Extension Name	Metapackage	Version	Туре	Vendor ↓	Action
MANAGER		belvg/module-facebookfree		1.0.1 🔻	magento2-module	belvg	Install
SYSTEM		expressly/expresslymagento2		0.1.0 ▼	magento2-module	expressly	Install
UPGRADE		foyer/interact		1.0.0 ▼	magento2-module	foyer	Install
SYSTEM CONFIG		magento/module-bundle-sample-data		100.1.0-rc2 ▼	magento2-module	magento	Install
CONFIG		magento/module-catalog-rule-sample-data		100.1.0-rc2 ¥	magento2-module	magento	Install
		magento/module-catalog-sample-data		100.1.0-rc2 ¥	magento2-module	magento	Install







Opportunities for Extension Providers

- Payments & Taxes
- Point of Service (POS)
- Multi Channel/ Feeds & Affiliates
- Customer Service & Live Chat
- Product Information Management (PIM)
- B2B Extensions*
- Themes

*Please be sure to reply to <u>marketplace@magento.com</u> for B2B extension design criteria



Marketplace Roadmap (2H 2016-1H 2017)

Buyer Experience	Builder Experience	Marketplace Platform
Buyer profile of installed extensions	IP & Copy protection	Upgrade policy
Agency accounts	Stand-alone services	Extension Quality Program process improvements
Staging/Sandbox	Hierarchical account management	Bundling extensions
Wishlist	Currency F/X	Promotions/Discounts
		In-app Experience
		Support system
		Pricing model (recurring payment)



How to Be Successful on Marketplace

Survey the Landscape

Be Relevant

Know Your Audience

Think Carefully About Pricing

Promote Your Success

Over-Inform

Foster Open Communication

Validate Your Code



Resources

- <u>Marketplace User Guide</u>
- Submission Guidelines
- <u>Revenue Share Model One Pager</u>
- FAQs
 - <u>Developer</u>
 - Merchant
- <u>Technical Documentation</u>
- Marketplace Overview Webinar
- <u>Marketplace Overview Video</u>



Community is the Shining Star of Magento ecosystem



Serving and promoting the Magento community

Providing business boost for extension providers and purchasers

Creating the definitive, trusted store for Magento extensions



Special Guest: Kristof Ringleff

Founder and Lead Magento Developer, Fooman





